

AOMEI Technology

Distributor Program



Distributor Program

Our Distributor Program enables our distributors to make higher profits from promoting our products in their own local marketing channels. There are two kinds of people who can be our distributors. For one kind, you are already one of <u>our resellers</u> and sells well; you can apply to be our exclusive distributor. For the other kind, if you plan to buy many for once, you can also apply to be our distributor.

Key Benefits

High-quality products

Our products are of high quality in relative industrial field in that we have very professional and experienced developing teams.

• Free customer service provided by us

We offer all the services after your selling, so you don't have to do it by yourself.

• Competitive license fees & discount

Compared to competitors, we provide competitive license fees for our distributors. The license fees will be negotiated, depending on the

quantity and the market. Compared to our resellers, we provide higher discount to our distributors.

• Flexible customization

Besides, we also provide product customization for local markets. We can offer products according to your requirements such as localization.

• Increased partner exposure and traffic

We will help you increase your brand awareness by positioning your company logo on our website. This is called WIN-WIN mode.

How It Works?

- 1. After you submit the application, we will make an evaluation.
- If you meet our requirements, we will reply you the prices, and some terms & conditions.
- Send the coupon code to you and you can use it to buy products on our purchase websites:

http://www.aomeitech.com/buynow.html http://www.backup-utility.com/purchase.html

http://www.disk-partition.com/purchase.html

Terms & Conditions



- The Coupon Codes of products are not allowed distributors to send to anyone, and only distributors know the codes. After users buy products, distributors send the license to buyers.
- Distributors agree not to, directly or indirectly, infringe or contest the validity of AOMEI Technology's title to any patent, trademark, trade name, packaging design or copyright (or under which AOMEI Technology may be licensed).
- The discount we provide to our distributors are always based on product original price, even during festival promotions like Black Friday, Christmas, New Year, etc.
- Distributors shall do best efforts to market, promote, solicit or stimulate the sales.
- AOMEI will provide service and technical support for distributors and their clients.

Those are only some basic terms. The specific terms should depend on both sides' agreement.

For any request or question of our distributor program, please email to partnership@aomeitech.com.

Our distributor program page:

http://www.aomeitech.com/partners/distributor.html